# **CÓMO PRESENTAR EL TEMA**

DOS CARAS DE LA MISMA SITUACIÓN	Frase 1: una cara de la situación
	Frase 2: otra cara de la situación
	Frase 3: tu opinión/lo que vas a hacer
DOS OPINIONES SOBRE EL MISMO TEMA	Frase 1: una opinión sobre el tema
	Frase 2: otra opinión sobre el tema
	Frase 3: tu opinión/lo que vas a hacer
PASADO Y PRESENTE	Frase 1: Situación en el presente
	Frase 2: Situación en el pasado
	Frase 3: tu opinión/lo que vas a hacer
AQUÍ Y EN OTRO LUGAR	Frase 1: La situación en un lugar
	Frase 2: La situación en otro lugar
	Frase 3: tu opinión/lo que vas a hacer
TÚ Y OTRAS PERSONAS	Frase 1 y 2 : Lo que la mayoría gente piensa/dice/hace
	Frase 3: Lo que tu haces/dices/piensas
REFERENCIA A	Frase 1 y 2: Incluye referencia a estadísticas, noticias,
ESTADÍSTICAS/PUBLICACIONES	publicaciones
	Frase 3: tu opinión/lo que vas a hacer
INTRODUCIR EL TEMA DE FORMA DIRECTA	Frase 1 y 2 : Introduce el tema del título con otro
Y CLARA	vocabulario
	Frase 3: tu opinión/lo que vas a hacer
PREGUNTA AL LECTOR	Frase 1 y 2 : Haz una pregunta directa o retórica
	Frase 3: tu opinión/lo que vas a hacer

ACTIVIDAD: Averigua el recurso utilizado en cada una de las introducciones.

# Is Money a Good Motivator?

#### Introductions

Some companies give their employees bonuses or cash awards for excellent work, in addition to salary. Do you think this is a good idea? Are cash incentives a good way to motivate employees?

# Intro 1

Money makes the world go round, and nowhere is this more true than in the workplace. Employers know that money is one of the best motivators. However, are bonuses or cash awards always the best way to reward employees? In this essay, I will look at some of the arguments for cash as a reward.

## Intro 2

In the past, when people did not have much money, they were eager to work and to get a big salary. Today, however, most people are well paid and comfortable in their jobs, and it is hard to motivate them by simply offering cash. This essay will discuss different ways of motivating employees and suggest that money is not always the best motivator.

### Intro 3

Many people argue that cash incentives are an unfair means of motivating employees. Others love the simple, practical, down-to-earth gift of money for a job well done. I feel that while there are some circumstances where money is the best recognition for extra work, there are other times it is inappropriate.

#### Intro 4

According to opinion polls 65 per cent of workers only respond to finantial inspiration. I firmly believe that this is demeaning, trivializing, and bad for morale.

#### Intro 5

I remember working in restaurants when I was in college and begging my manager for as many extra hours as I could in order to earn more money. Today, however, in my job, I would prefer to earn less and have more time off. In this essay, I will say why I think money is only one way to motivate employees.

# Intro 6

Would you work harder for more money? Some people think cash incentives inspire money. Other believe there is more to life than money. I agree with the latter opinion.